

09/649122

008280" 22T649150

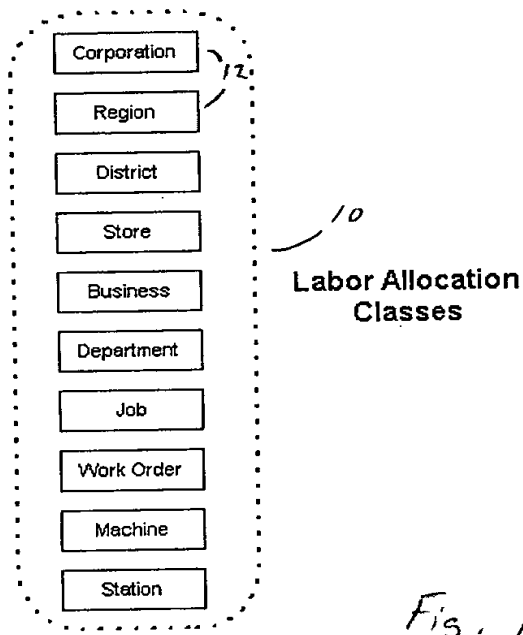


Fig. 1

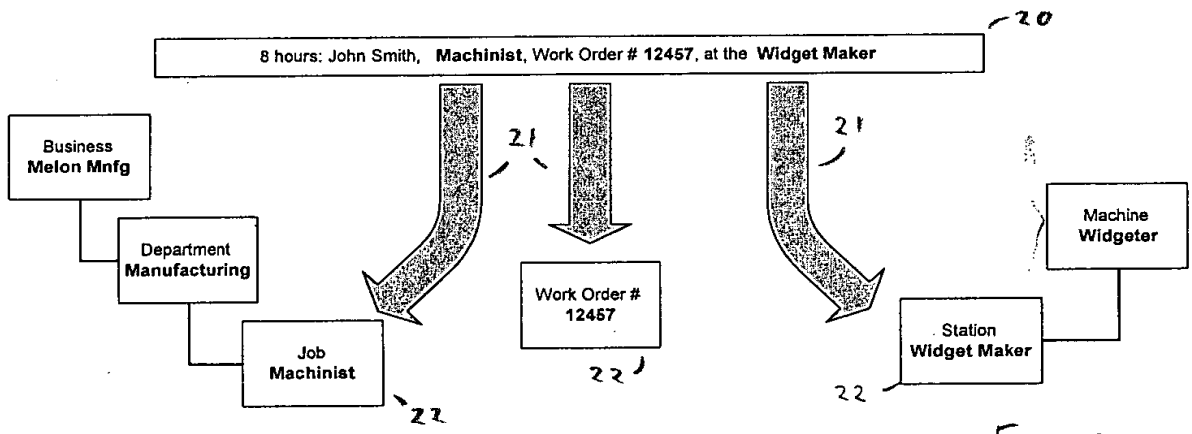


Fig. 2

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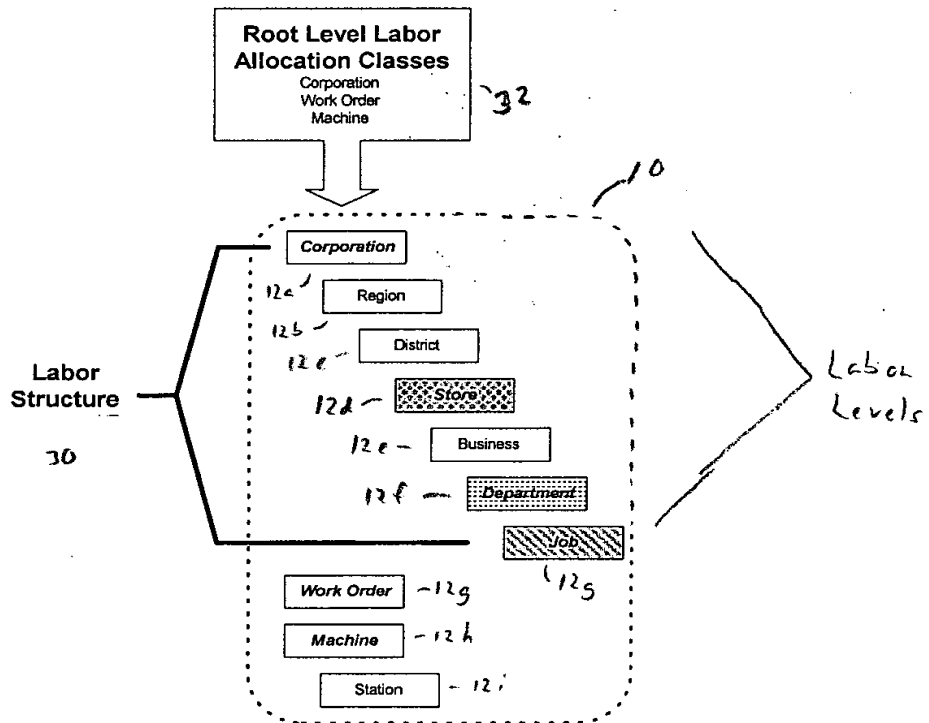


Fig. 3



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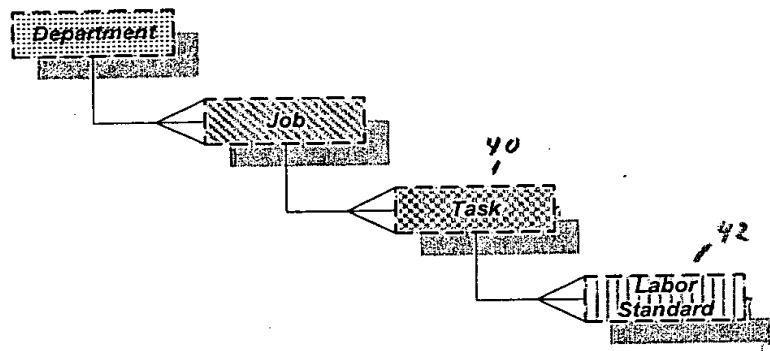


Fig. 5

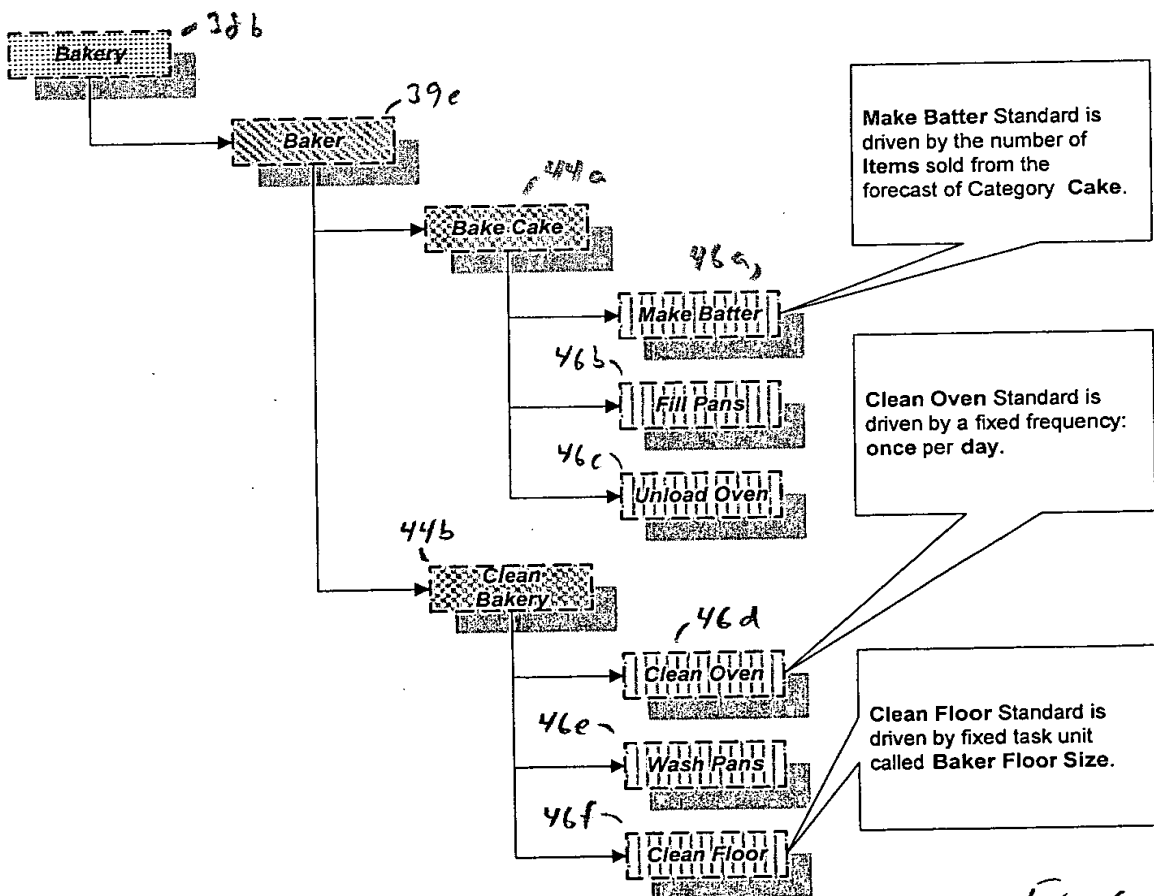


Fig. 6

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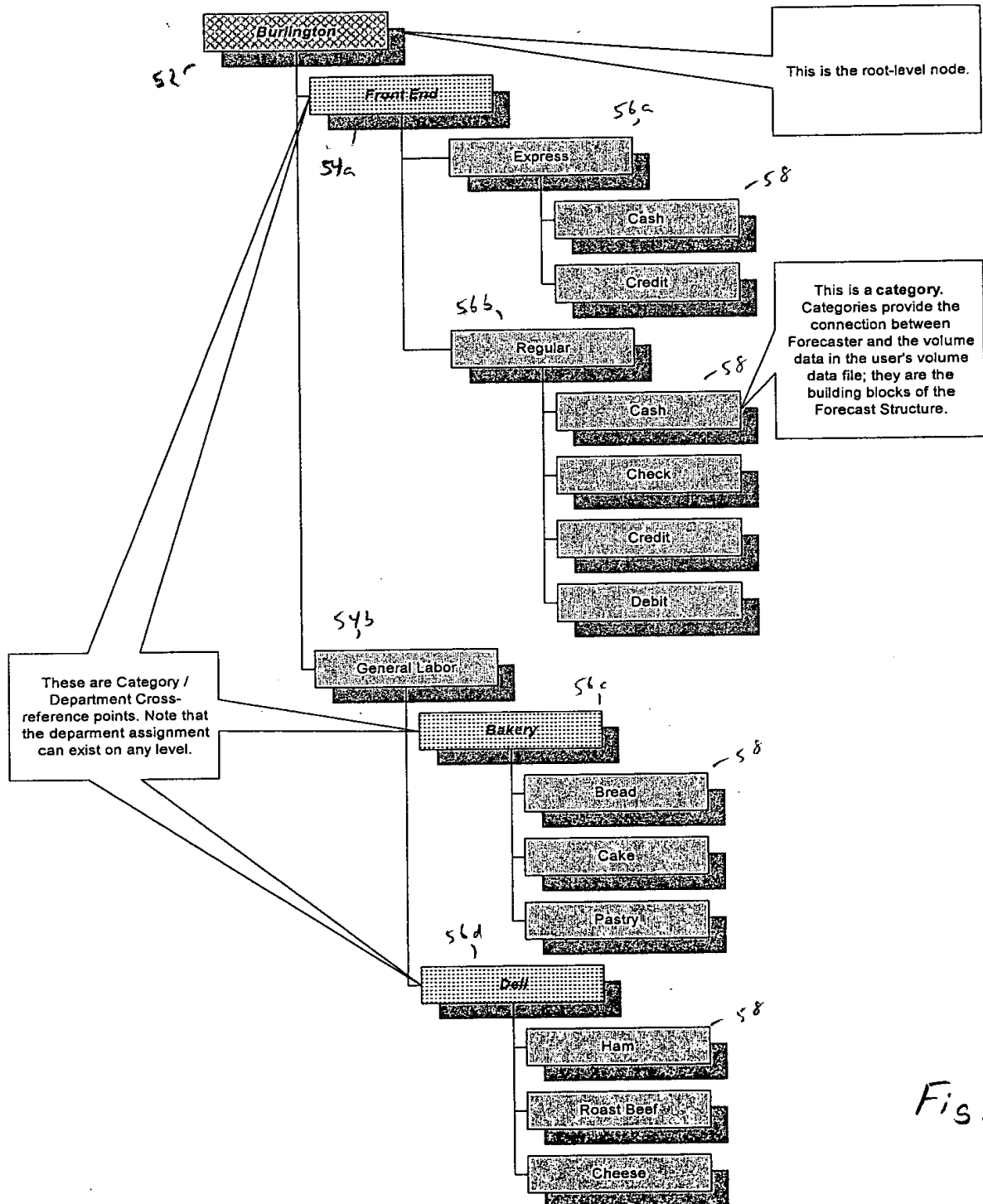
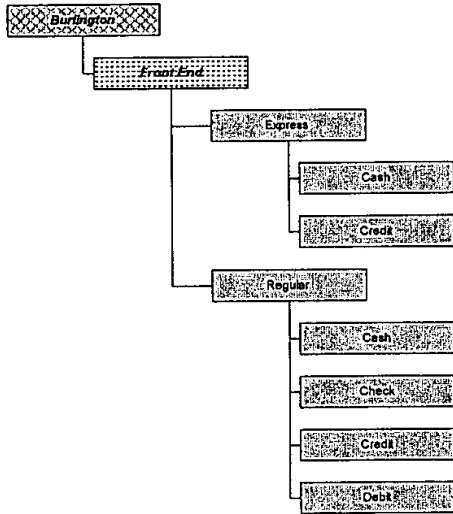


Fig. 7

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50a



62

Source of Sales Data for this Category

Source of Items Data for this Category

Source of Customers Data for this Category

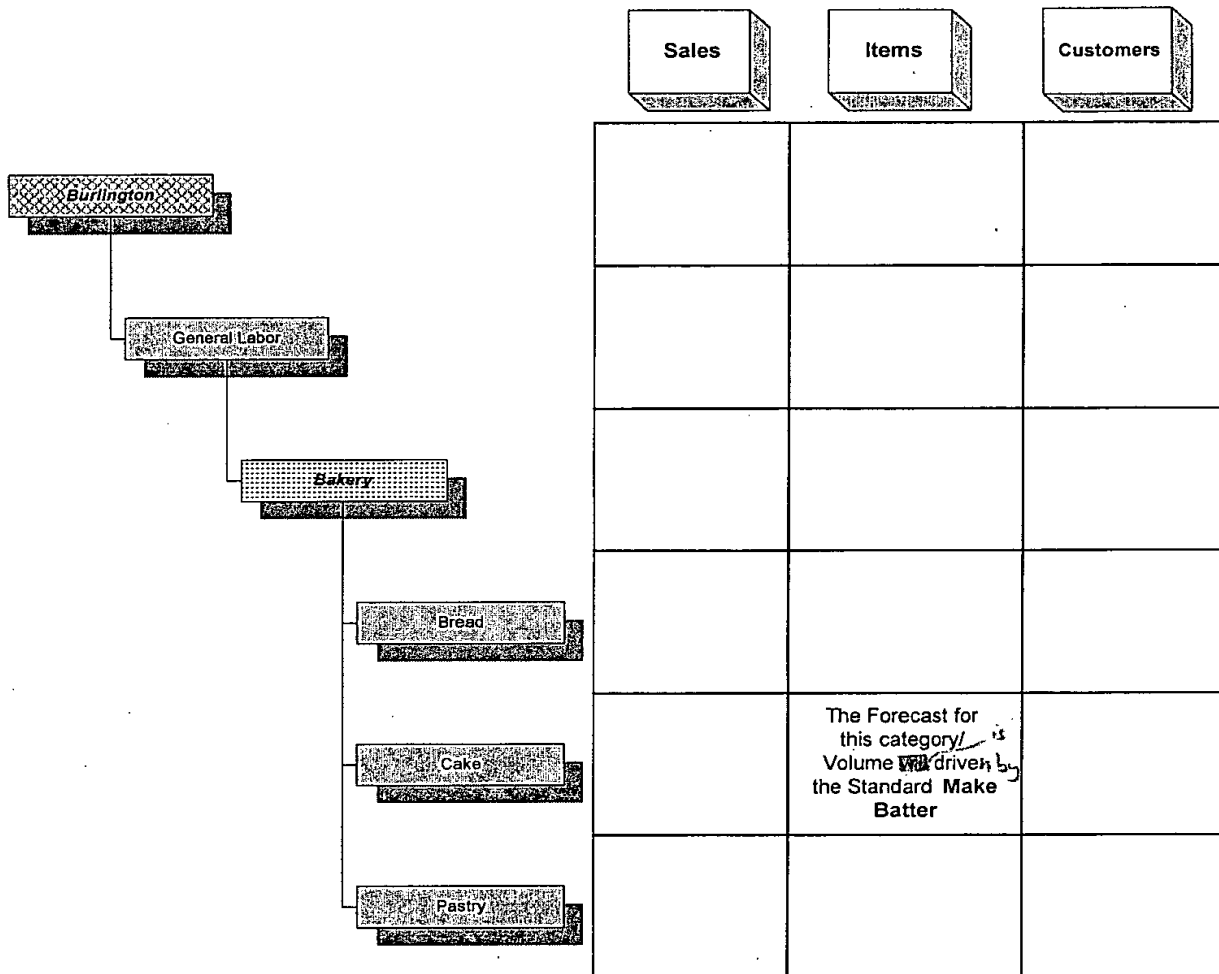
60

Consolidated from Child Nodes	Consolidated from Child Nodes	Consolidated from Child Nodes
Consolidated from Child Nodes	Consolidated from Child Nodes	Consolidated from Child Nodes
Consolidated from Child Nodes	Consolidated from Child Nodes	Direct feed via Volumes Import
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available
Consolidated from Child Nodes	Consolidated from Child Nodes	Direct feed via Volumes Import
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available
Direct feed via Volumes Import	Direct feed via Volumes Import	No Data available

Fig. 8

008280" 22F64960

505  
1



70  
1

Fig. 9

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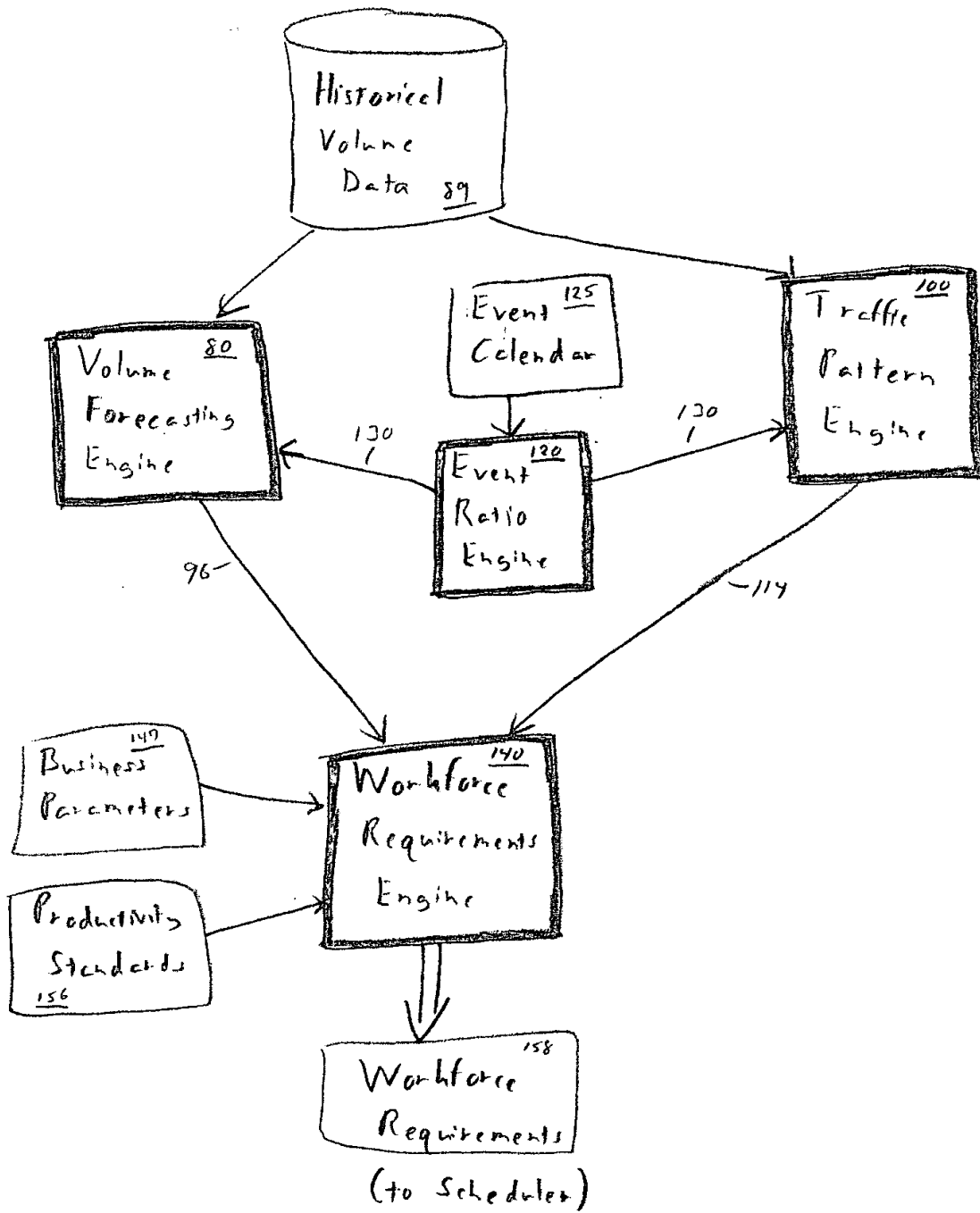
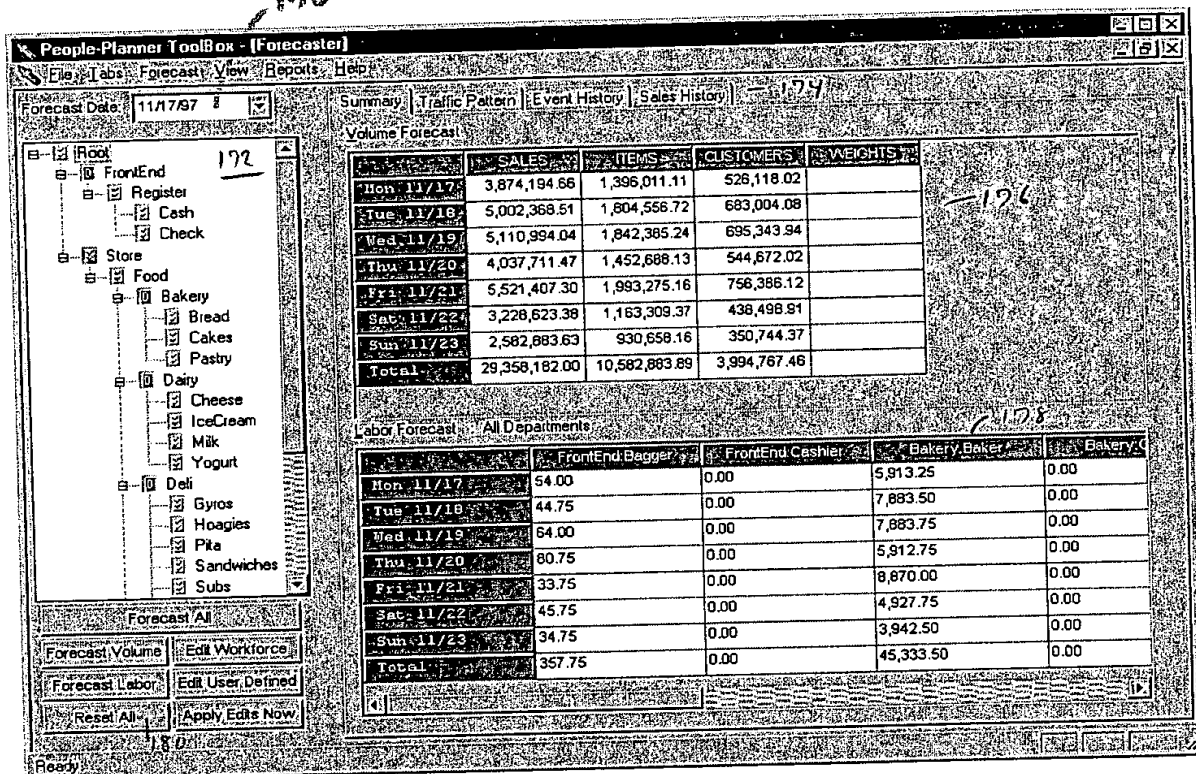


Fig. 10



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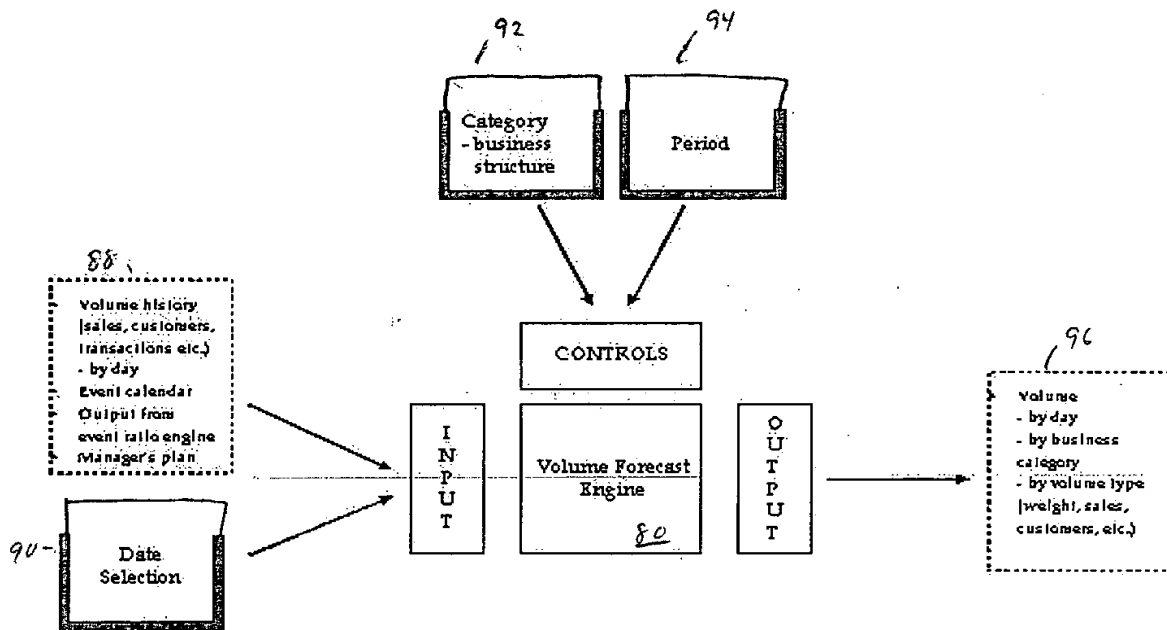


Fig. 13

Forecast Event Ratio

	SALES	ITEMS	CUSTOMERS	WEIGHTS
Mon 11/24	1.00	1.00	1.00	1.00
Tue 11/25	1.00	1.00	1.00	1.00
Wed 11/26	1.00	1.00	1.00	1.00
Thu 11/27	1.20	1.10	1.05	1.22
Fri 11/28	1.00	1.00	1.00	1.00
Sat 11/29	1.00	1.00	1.00	1.00
Sun 11/30	1.00	1.00	1.00	1.00

Fig. 14

185

Volume Ratio: CUSTOMERS				
	SALES/CUSTS	ITEMS/CUSTS	CUSTOMERS	WEIGHTS/CUSTS
Mon 11/17	7.36	2.65	1.00	0.41
Tue 11/18	7.32	2.64	1.00	0.51
Wed 11/19	7.35	2.65	1.00	0.43
Thu 11/20	7.41	2.67	1.00	0.29
Fri 11/21	7.30	2.64	1.00	0.51
Sat 11/22	7.36	2.65	1.00	0.91
Sun 11/23	7.36	2.65	1.00	0.83
Average	7.35	2.65	1.00	0.55

Fig. 15

190

Daily Ratio				
	SALES	ITEMS	CUSTOMERS	WEIGHTS
Mon 11/17	0.13	0.13	0.13	0.10
Tue 11/18	0.17	0.17	0.17	0.16
Wed 11/19	0.17	0.17	0.17	0.14
Thu 11/20	0.14	0.14	0.14	0.08
Fri 11/21	0.19	0.19	0.19	0.19
Sat 11/22	0.11	0.11	0.11	0.19
Sun 11/23	0.09	0.09	0.09	0.14
Total	1.00	1.00	1.00	1.00

Fig. 16

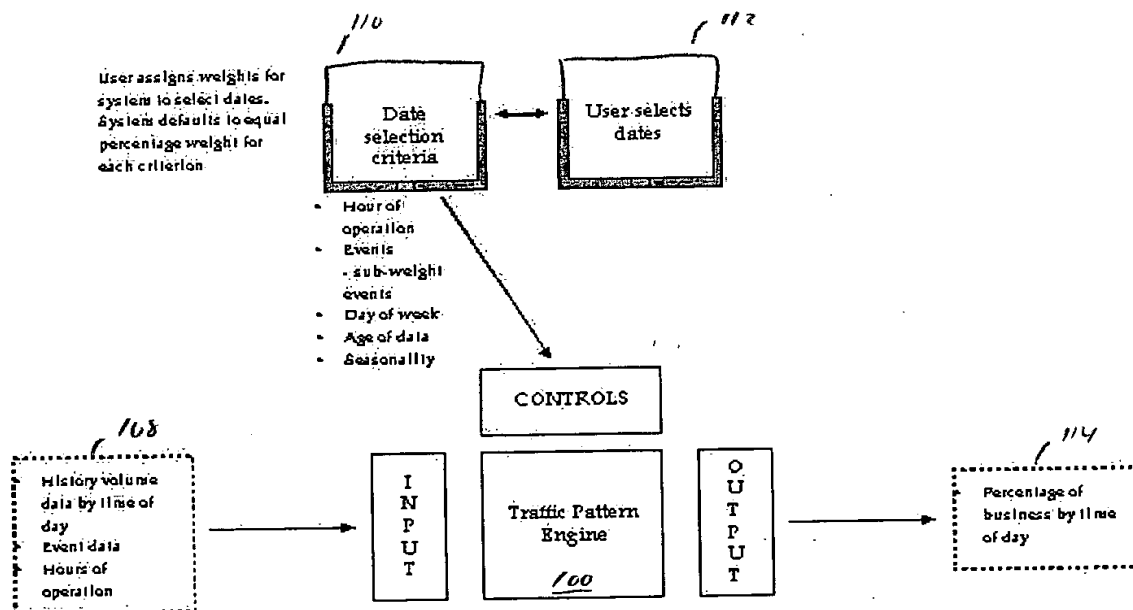
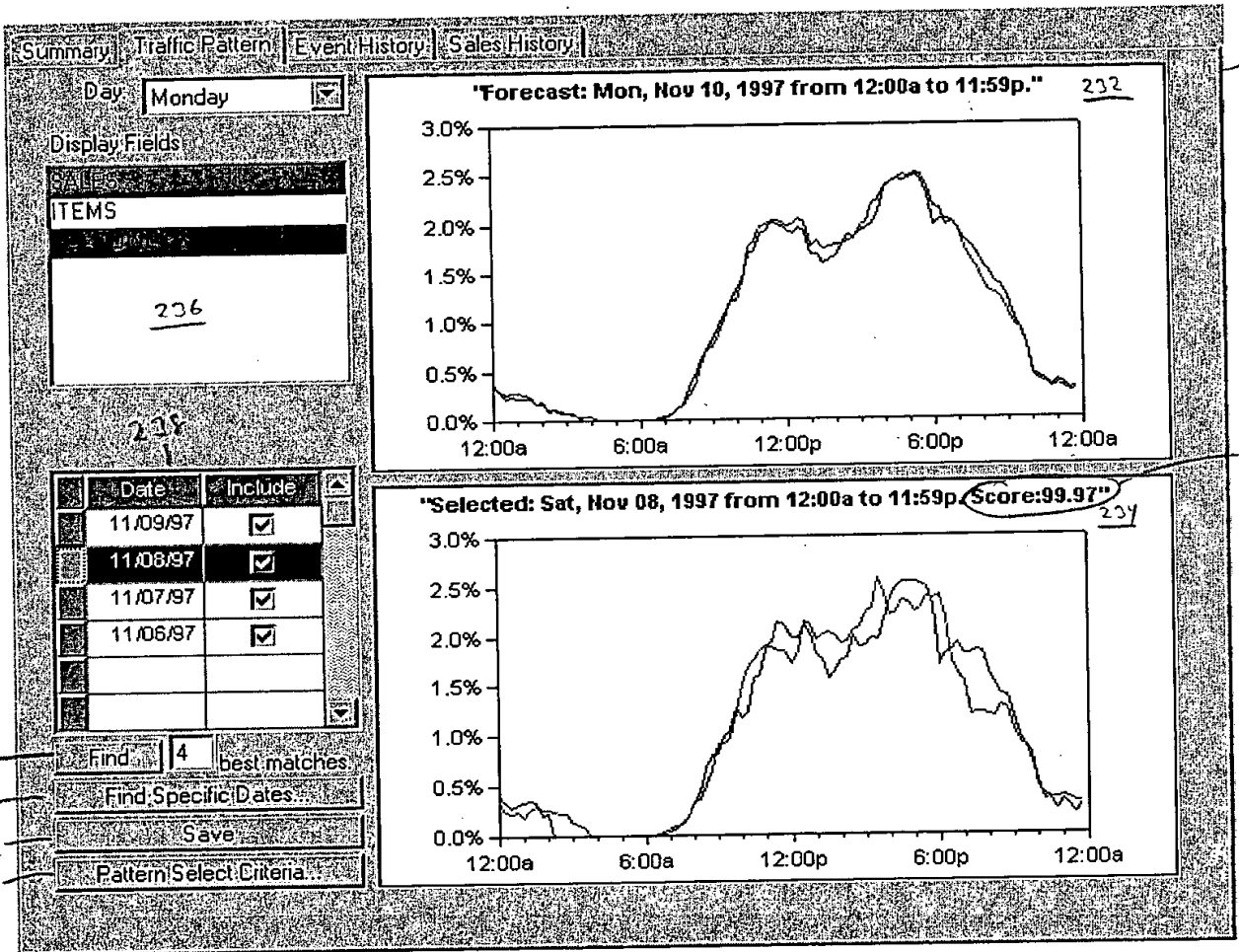


Fig. 17

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240  
241  
242  
243



230

235

FIG. 18

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Select Specific Dates

1997

	M	T	W	T	F	S	S
SEP	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30					
OCT			01	02	03	04	05
	06	07	08	09	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	31		
NOV						01	02
	03	04	05	06	07	08	09
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30

Date	Score
10/27/97	99.79
10/28/97	99.80
10/29/97	99.82
10/30/97	99.83
10/31/97	99.85
11/01/97	99.86
11/02/97	99.88
11/03/97	99.89
11/04/97	99.91
11/05/97	99.92
11/06/97	99.94
11/07/97	99.95
11/08/97	99.97
11/09/97	99.98

OK Cancel

250

252

255

254

Fig. 19

008280-2214960

**Traffic Pattern Selection Criteria Weighting Factors**

260

Same Day of Week 262

0 25 50 75 100

0 %

Nearest Day 261

0 25 50 75 100

25 %

Event Ratio 260

0 25 50 75 100

75 %

Same Open/Close Time 263

0 25 50 75 100

0 %

TOTAL 100 %

OK Cancel Reset

Fig. 20

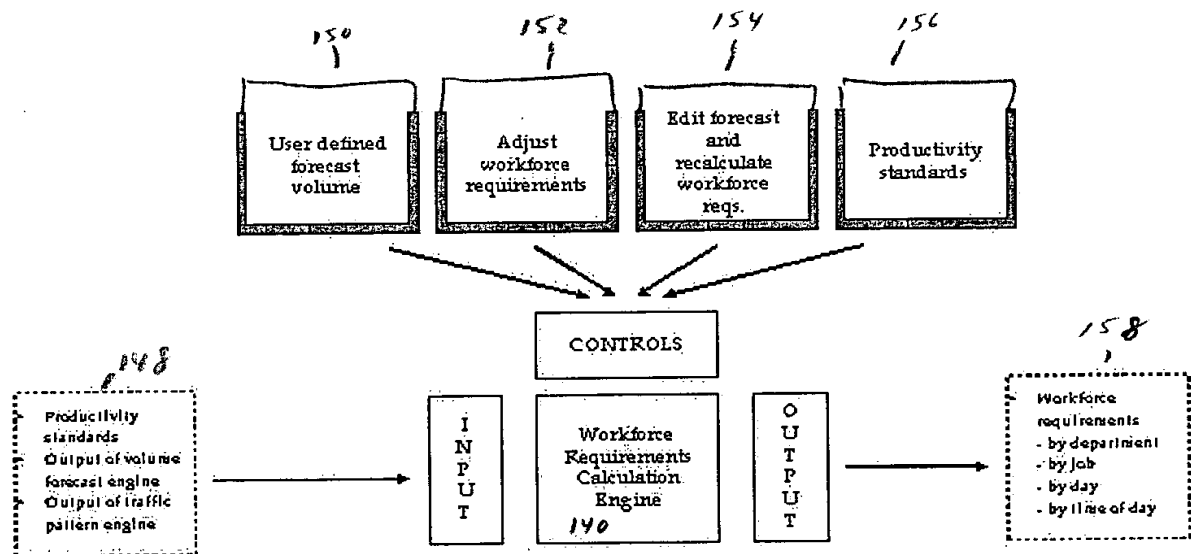


Fig. 21

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User Defined Forecast Values

	Training	Inventory
Mon 11/10	0.00	0.00
Tue 11/11	0.00	0.00
Wed 11/12	0.00	0.00
Thu 11/13	0.00	0.00
Fri 11/14	0.00	0.00
Sat 11/15	0.00	0.00
Sun 11/16	0.00	0.00
Total	0.00	0.00

195

Reset Values to Zero

OK

Cancel

Fig. 22

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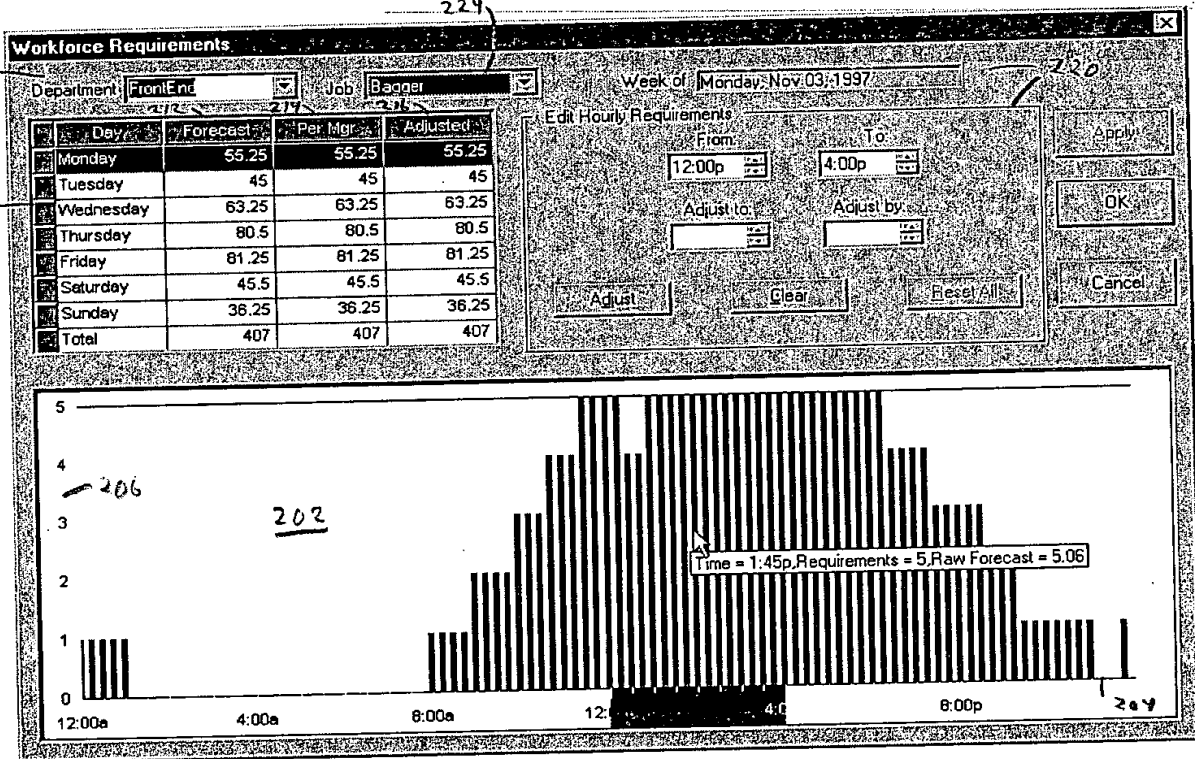


Fig. 23



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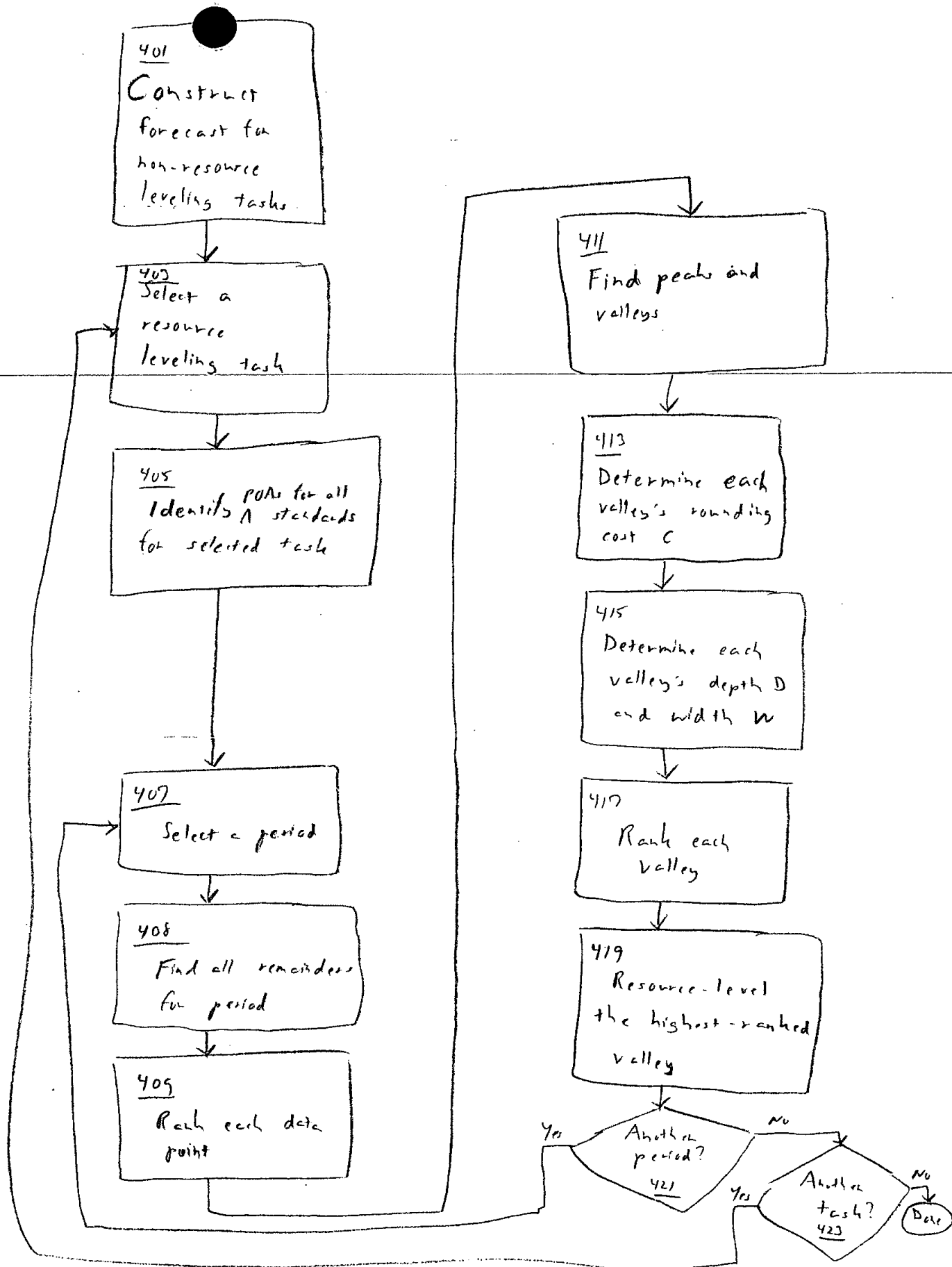


Fig. 24

008280" 22764960

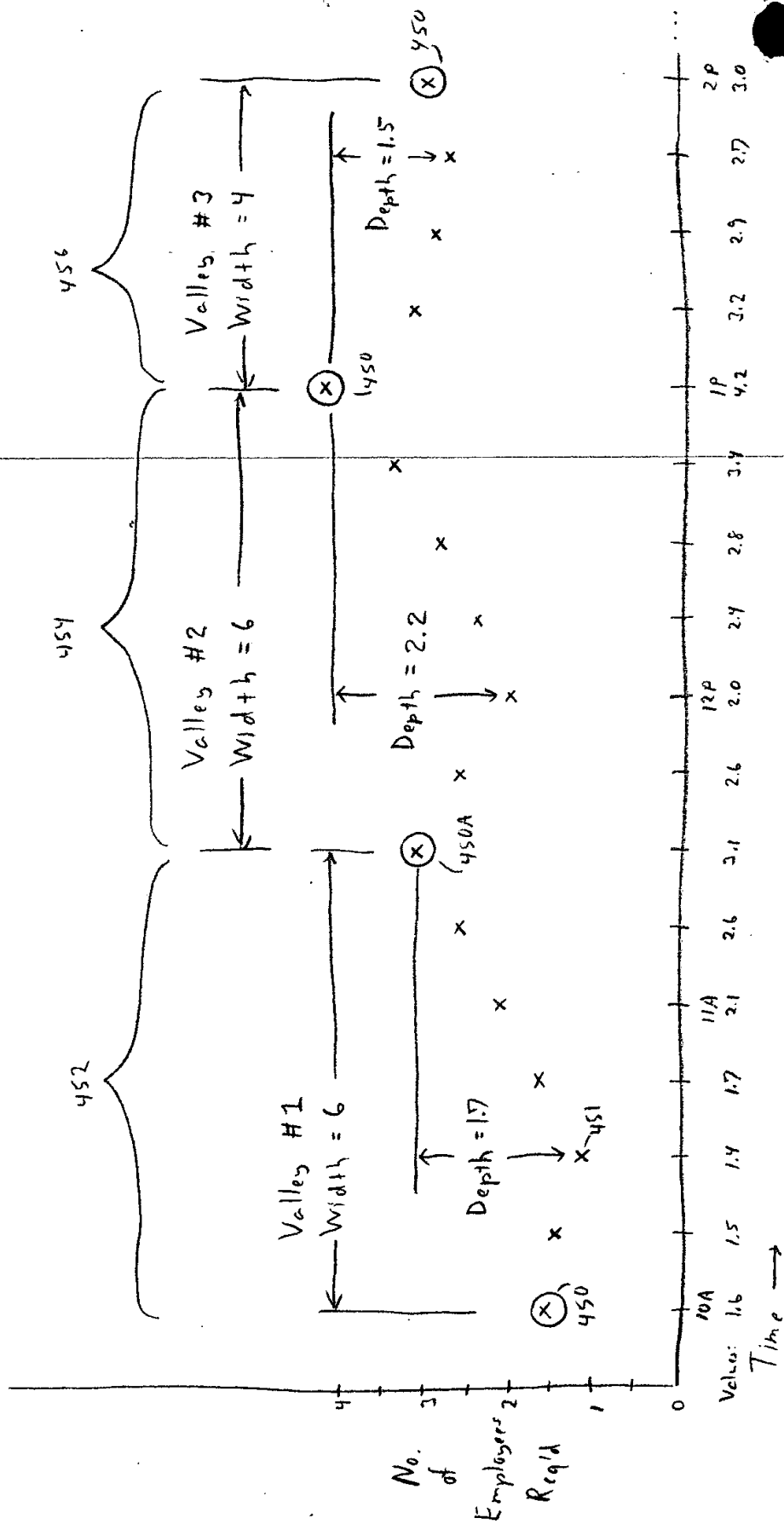


Fig. 25